

# RELENTLESS RECRUITING

*Personalized Training*



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# RELENTLESS RECRUITING — CORPORATE TRAINING

## **Two-Day Onsite Training (10.5 Hours)**

Built from the five-playbook **Relentless Recruiting** system  
Designed for recruiters, hiring leaders, and talent acquisition leadership

## **Program Purpose**

Relentless Recruiting training replaces reactive hiring, broken partnerships, and inconsistent outcomes with a **disciplined, end-to-end recruiting system**. This program aligns recruiter mindset, hiring manager partnership, sourcing execution, retention strategy, and leadership—so talent acquisition operates with clarity, authority, and control.

The framework adapts across industries and hiring models while remaining grounded in real-world recruiting realities.

## **DAY ONE — MINDSET, PARTNERSHIP & THE HUNT (5 Hours)**

### **The Psychology of the Hunt**

Recruiting begins in the mind. Participants learn how hesitation, fear, burnout, and emotional fatigue silently sabotage performance—and how to build the discipline and resilience required to operate as a true hunter in competitive markets.

### **The Elephant in the Room**

Address the recruiter–hiring manager divide head-on. This session rebuilds partnership through clarity, structure, and shared expectations, transforming intake meetings and eliminating political friction before the hunt begins.

### **Welcome to the Jungle (Sourcing Execution)**

Participants learn how to identify talent ecosystems, build sourcing systems, read behavioral signals, and hunt passive talent with precision rather than volume. This is where preparation turns into execution.

### **Daily Recruiting Operating Rhythm**

Teams establish consistent execution rhythms for sourcing, follow-up, communication, and pipeline control—replacing chaos with momentum.

## **DAY TWO — RETENTION, LEADERSHIP & SYSTEMS (5.5 Hours)**

### **Keeping What You Kill (Retention & Defense)**

Recruiting doesn't end at offer acceptance. This session trains teams to recognize post-offer vulnerability, retention threats, and early warning signs—protecting hires during the most dangerous phase of the hunt.

### **The King of the Beasts (Leadership & Scale)**

Designed for senior recruiters and leaders, this session focuses on identity shift, team structure, metrics, development systems, and long-term talent strategy. Leaders learn how to build recruiting organizations that scale without burning out their people.

### **Leadership & Team Alignment**

Recruiters and leaders align around expectations, ownership, accountability, and shared language—ensuring the system survives after the training ends.

### **Capstone: Shared Recruiting System Design**

As a **shared exercise**, recruiters and leadership collaboratively map their current recruiting process against the Relentless Recruiting framework. Teams identify breakdowns, gaps, and immediate improvement opportunities—leaving with a clearer, unified operating model.

## **Customization**

Relentless Recruiting training can be tailored for:

- Corporate, agency, or hybrid recruiting models
- High-volume or specialized hiring environments
- Campus, early-career, or experienced professional hiring
- Centralized or decentralized TA organizations

Customization adjusts **application**, not the integrity of the system.

## Extended Format Option

This training can be expanded to a **15-hour program** to allow deeper implementation work, live role application, and system buildout for teams seeking full operational transformation.

## Outcomes

Participants leave with:

- A shared recruiting language and operating system
- Stronger recruiter–hiring manager alignment
- Improved sourcing and retention outcomes
- Clear leadership expectations and development pathways

## Why Relentless Recruiting Training

This is not HR theory.

It is **recruiting as a professional discipline—built to endure.**